

## Job Description

1. JOB DETAILS:	
Position Title:	Dental Experiential Executive
Company/Location	3D Future Technologies Pvt. Ltd. /
Brand:	Flash Orthodontics
Reports to:	SBU Head
Location:	Surat

2. OVERVIEW OF COMPANY
<p>Flash Orthodontics, a brand of clear aligners from 3D Future Technologies Pvt. Ltd. A start-up in the field of Additive Manufacturing/3D Printing with a special interest in healthcare. The company has ambitious &amp; aggressive plans with a vision to be a major player in this segment. Know more about us at <a href="http://www.3dfuturetechnologies.com">www.3dfuturetechnologies.com</a> or <a href="http://www.flashorthodontics.in">www.flashorthodontics.in</a>. Subsidiary of the ADOR Group – (established in 1908 with its core businesses in Industrial Products &amp; Services). More at - <a href="http://www.adorgroup.com">www.adorgroup.com</a></p>

3. OVERALL JOB PURPOSE:
<ul style="list-style-type: none"><li>• Overall responsible for developing business from the allocated area/city</li></ul>

4. KEY ACCOUNTABILITIES:
<ul style="list-style-type: none"><li>• Traveling within the city or out of station for conducting Intra Oral scan</li><li>• Finding new customers and constantly expanding the business</li><li>• Representing the brand to the target doctors and developing new customers through sale visits</li><li>• Providing daily visit report to the reporting manager through email</li><li>• Maintaining relationships with doctors by providing the essential support &amp; information</li><li>• Ability to create management reports on time essential basis and sending it to the organisation</li><li>• Displaying efficiency in gathering market and customer info to enable business &amp; market Development with new prospects</li></ul>

- Monitoring sales data and keeping up to date with current market trends and customer needs

## 5. QUALIFICATIONS, EXPERIENCE & SKILLS:

### Qualifications:

- Bachelor of Dental Surgery
- Candidate with MBA in Marketing will preferred

### Minimum Experience:

- Fresher's are welcomed
- Minimum of 1-2 years working experience in a sales role will be an added advantage

### Specific Skills & requirements:

- Strong interpersonal and communication skills
- Good presentation skills
- Self-motivated to get business for the organisation

## 6. Contact Person Details

Vikas Kukreja  
[vikas.kukreja@flashorthodontics.in](mailto:vikas.kukreja@flashorthodontics.in)  
9820009537