

Job Description

1. JOB DETAILS:	
Position Title:	Dental Experiential Executive
Company/Location	3D Future Technologies Pvt. Ltd. /
Brand:	Flash Orthodontics
Reports to:	SBU Head
Location:	Pune

2. OVERVIEW OF COMPANY
<p>Flash Orthodontics, a brand of clear aligners from 3D Future Technologies Pvt. Ltd. A start-up in the field of Additive Manufacturing/3D Printing with a special interest in healthcare. The company has ambitious & aggressive plans with a vision to be a major player in this segment. Know more about us at www.3dfuturetechnologies.com or www.flashorthodontics.in. Subsidiary of the ADOR Group – (established in 1908 with its core businesses in Industrial Products & Services). More at - www.adorgroup.com</p>

3. OVERALL JOB PURPOSE:
<ul style="list-style-type: none">• Overall responsible for developing business from the allocated area/city

4. KEY ACCOUNTABILITIES:
<ul style="list-style-type: none">• Traveling within the city or out of station for conducting Intra Oral scan• Finding new customers and constantly expanding the business• Representing the brand to the target doctors and developing new customers through sale visits• Providing daily visit report to the reporting manager through email• Maintaining relationships with doctors by providing the essential support & information• Ability to create management reports on time essential basis and sending it to the organisation• Displaying efficiency in gathering market and customer info to enable business & market Development with new prospects

- Monitoring sales data and keeping up to date with current market trends and customer needs

5. QUALIFICATIONS, EXPERIENCE & SKILLS:

Qualifications:

- Bachelor of Dental Surgery
- Candidate with MBA in Marketing will preferred

Minimum Experience:

- Fresher's are welcomed
- Minimum of 1-2 years working experience in a sales role will be an added advantage

Specific Skills & requirements:

- Strong interpersonal and communication skills
- Good presentation skills
- Self-motivated to get business for the organisation

6. Contact Person Details

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